



# Dedicated to Conflict-Free Tenant Representation

Needs may change during the course of a lease, leaving tenants with the choice to either reconfigure the use of their current space or identify another property better suited for their workplace. Our team understands the real estate market and intricacies of negotiating a lease that supports your business goals, helping you fulfill short- and long-term space needs and company objectives.

CBIZ Gibraltar Real Estate Services specializes in advocating for the needs of tenants. Because we do not own, lease or manage any properties, we negate any potential conflicts of interest.

*100% of our commitment is to you—the tenant.*

Our team has the decades of experience you can rely on to find the right amount of space in the right location and under the most tenant-favorable terms.

## CONFLICT-FREE

We do not represent landlords, so our team is never faced with conflicts of interest during lease negotiations

## RESULTS DRIVEN

Our competitive bidding process secures aggressive rates and terms and increases leverage during any project

35+

years of  
tenant advisory  
experience

## CLIENT DIVERSITY

We represent tenants of all sizes in a multitude of industries across the nation

## INTEGRATED SERVICES

As part of CBIZ, we can offer complementary services including workplace solutions, expense recovery, and cost segregation



## Tenant Focused. Every Time.

Our team supports your specific project by getting to know you and understanding your business plans and goals. We assess this critical information even before starting a market evaluation, so that we can efficiently identify the right properties and spaces for your business. Our personalized approach helps ensure you ultimately secure the solution that meets your desired objectives.

“We have used Gibraltar on a number of assignments over the years. The effort they put forth on each and every project shows us their continued commitment to accomplishing our objectives. They always make sure we understand every item on the table and work tirelessly even after a lease is signed.”

— DELTA DENTAL

“This was an extremely important decision for our company. Gibraltar’s understanding of trends in the market was invaluable to us during our project. The fact that Gibraltar was actively in the market with comparable tech users gave us the confidence that we were seeing proposals that truly tested the limits of the market and that we ultimately captured the best space solution possible. We could not have been happier with the outcome.”

— SOLSTICE MOBILE

“Gibraltar has been a valuable partner to us for many years. Their team has made our real estate endeavors both comprehensive and cost-effective. We chose Gibraltar not only for their expertise in the industry, but the personal level of service they provide. They are very responsive and even provide insight on situations outside the scope of current projects. We look forward to continuing to work with a loyal partner.”

— HIGHTOWER ADVISORS

**\$1B+**

COMPLETED  
TRANSACTIONS  
OVER THE PAST  
FIVE YEARS

**2,000+**

ASSIGNMENTS  
COMPLETED

**100%**

TENANT-FOCUSED  
& CONFLICT-FREE

**MOST  
INFLUENTIAL**

COMMERCIAL REAL ESTATE  
BROKERS IN CHICAGO  
AWARDED BY CRAIN  
CHICAGO BUSINESS



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